

# ABC Corp

## Institutional Ownership Analysis US Geographic Breakdown



(In \$Millions)

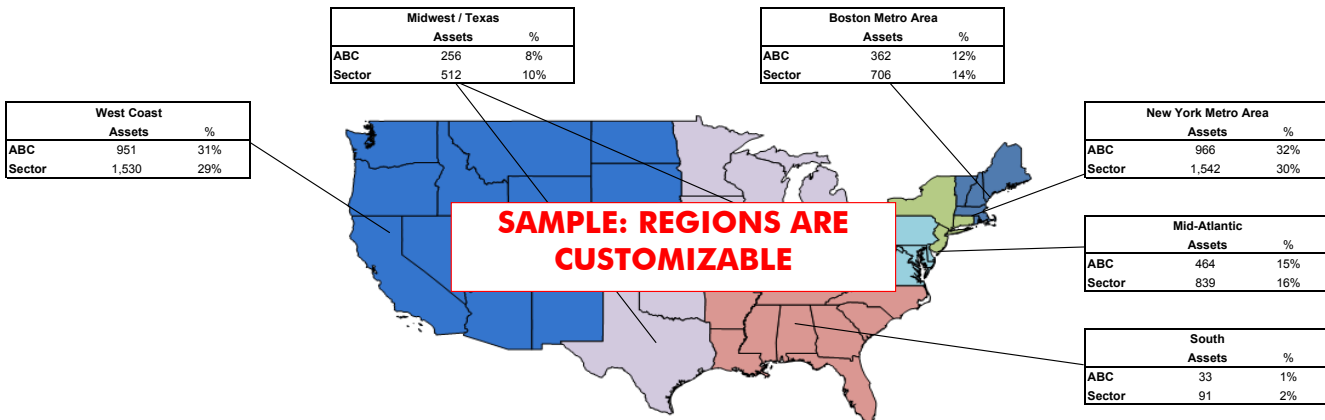
- ▶ Due to their significant Sector exposure, roadshow efforts should focus on New York Metro and West Coast investors
- ▶ Boston Metro Area investors should also be targeted, as they proportionally hold more in the peers than in ABC
- ▶ Midwest investors represent a potential pocket of demand, as many of the top institutions have little or no exposure to ABC

	Style	Equity		Sector <sup>(a)</sup>	Peers	ABC		City
		Assets	Pos.			Pos.	Chg. <sup>(b)</sup>	
<b>New York Metro Area</b>								
ClearBridge Advisors	GARP	46,599	136	4	136	136		New York
Edgewood Management					119	119		New York
D.E. Shaw & Co					78	(83)		New York
Credit Suisse					97	85		New York
Maverick Capital					99	(105)		New York
Columbus Circle Investors					98	(0)		Stamford
Miura Global Management					55	48		New York
Gilder Gagnon Howe & Co					84	(118)		New York
Tiger Global Management					0	0		New York
Van Eck Global					16	(6)		New York
Baron Capital Group					0	0		New York
Alkeon Capital Management					36	9		New York
Bessemer Group					1	1		New York
Galleon Management					17	(11)		New York
Coatus Capital					0	0		New York
<b>Boston Metro Area</b>								
Wellington Management Co					165	126		Boston
Putnam Investment Management					73	53		Boston
Loomis Sayles & Co					66	(39)		Boston
Adage Capital Partners					26	6		Boston
Geode Capital Management					14	1		Boston
Hellman, Jordan Management Co	Growth	216	43	4	6	6		Boston
Cadence Capital Management	Growth	4,632	14	1	5	(29)		Boston
Eaton Vance Management	GARP	37,166	10	5	6	5		Boston
Cambridge Trust Co	Growth	482	10	1	0	0		Cambridge
<b>South</b>								
Water Street Capital	Hedge	2,059	43	4	0	0		Jacksonville
Jetstream Capital	GARP	422	18	2	12	(34)		Franklin
Eagle Asset Management	GARP	7,465	15	2	20	2		Matthews

**SAMPLE: LOGOS, PEERS AND DATA FIELDS ARE CUSTOMIZABLE**

	Style	Equity		Sector <sup>(a)</sup>	Peers	ABC		City
		Assets	Pos.			Pos.	Chg. <sup>(b)</sup>	
<b>Mid-Atlantic</b>								
T. Rowe Price Associates	GARP	159,461	266	5	121	120		Baltimore
Vanguard Group								Malvern
Federated Investors								Pittsburgh
Susquehanna Capital Group								Bala Cynwyd
Hussman Econometrics Advisors Inc								Ellicott City
<b>Midwest / Texas</b>								
Northern Trust Global Investments								Chicago
American Century Investment Management								Kansas City
RiverSource Investments								Minneapolis
Artisan Partners								Milwaukee
Victory Capital Management								Cleveland
Leuthold Weeden Capital Management LLC								Minneapolis
Winslow Management Company Llc								Beachwood
Citadel Investment Group								Chicago
Thrivent Investment Management								Appleton
William Blair & Co								Chicago
Columbia Wanger Asset Management								Chicago
Holland Capital Management								Chicago
<b>West Coast</b>								
Capital World Investors								San Francisco
Aletheia Research & Management								Santa Monica
Zevenbergen Capital Investments	Growth	1,440	149	3	71	7		Seattle
Capital Guardian Trust Co	GARP	24,195	116	4	95	95		Los Angeles
Marsico Capital Management	Growth	43,183	77	1	0	0		Denver
Mazama Capital Management	Growth	1,673	72	6	3	2		Portland
Seasons Capital Management	Hedge	2,786	55	1	55	2		San Francisco
RCM Capital Management	Growth	10,411	38	6	24	(2)		San Francisco
Crosslink Capital	Tech-Focused	332	31	3	22	8		San Francisco
Cavalry Asset Management	Tech-Focused	367	26	1	26	20		San Francisco

**SAMPLE: LOGOS, PEERS AND DATA FIELDS ARE CUSTOMIZABLE**



Holdings Based on most recent publicly available filings

(a) Includes: ABC, DEF, GEF, XYZ

(b) Change since previous filing